

newsrelease

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Intellidyne Announces Wallace Eannace Associates as Master Distributor

Glen Cove, NY (April 25, 2007) – Intellidyne LLC, a leader in the heating and energy controls market, announces Wallace Eannace Associates as its new master distributor for the New York metro area.

According to Michael L. Ruff, chief operating officer for Intellidyne, “This business relationship with Wallace Eannace strategically positions us with a leading company that provides heating/cooling and engineering support to commercial and residential channels in the New York area. We are delighted to have a strategic relationship with a company like Wallace Eannace that has the recognition, geographic reach and technical expertise to service the New York metro market.”

Wallace Eannace serves the plumbing, heating/cooling and industrial process industries as representatives for leading fluid and steam handling equipment manufacturers. For Intellidyne, Wallace Eannace will service the New York metro area including Long Island, northern New Jersey and the southern eight counties of New York State.

Ray Schiele, vice president and general manager of Wallace Eannace, sees this new relationship as a win-win situation for everyone. “With over 80 years in the business, 65 employees and office/warehouse facilities in Plainview, New York, and Franklin Lakes, New Jersey, we are delighted to add to our capabilities and to have the opportunity to market Intellidyne’s product line of controls and energy conservation products for both residential and commercial markets.”

As Intellidyne’s master distributor, Wallace Eannace is not just another sales representative but a full-service organization providing customers with technical/customer service, field sales engineering and product knowledge. With an in-house staff of heating engineering specialists, the Wallace Eannace team will be able to effectively market and advise customers on the Intellidyne product line.

Intellidyne, LLC is the market-leading developer and manufacturer of energy savings controls for commercial and residential heating, air conditioning and refrigeration applications that immediately reduce energy consumption by at least 10%. Intellidyne, founded in 1996, is privately held and located in Glen Cove, Long Island, New York. Already installed in thousands of government, commercial and residential buildings, its patented, proprietary, microprocessor-based product line is measurably reducing energy consumption, energy costs and pollution throughout the country.

Intellidyne, LLC may be found on the web at www.intellidynellc.com.
Wallace Eannace may be found on the web at www.wea-inc.com.

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